

## Message Text

UNCLASSIFIED

PAGE 01 SINGAP 01521 150909Z

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ACTION FSI-01

INFO OCT-01 EA-10 ISO-00 EB-07 COME-00 /019 W

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P 150830Z APR 75

FM AMEMBASSY SINGAPORE

TO SECSTATE WASHDC PRIORITY 2323

UNCLAS SINGAPORE 1521

E.O. 11652: N/A

TAGS: BCOM, SN

SUBJ: TRAINING PROGRAM FOR FOREIGN SERVICE ECONOMIC/COMMERCIAL  
LOCALS

REF: STATE 066617

1. POST NOMINATES MR. CHIA WAI PENG TO PARTICIPATE IN FSI JUNE  
TRAINING PROGRAM.

2. DATE AND PLACE OF BIRTH: MAY 23, 1933, SINGAPORE.

3. ENGLISH FLUENCY: SPOKEN EXCELLENT, WRITTEN GOOD.

4. LENGTH OF SERVICE: EOD OCTOBER 4, 1963.

5. EDUCATION: GRADUATE OF RAFFLES INSTITUTION, SINGAPORE, 1952,  
CAMBRIDGE SCHOOL CERTIFICATE. TEACHERS' TRAINING COLLEGE, 1955-  
1957.

6. PRIVATE BUSINESS EXPERIENCE:

1957-61: ADMINISTRATIVE WORK, SALES, OFFICE AND STAFF MANA-  
GEMENT, CUSTOMER COMPLAINTS AND INQUIRIES. COMMERCIAL CORRES-  
PONDING FOR A SINGAPORE FIRM.

1961-62: MANAGED ELECTRICAL APPLIANCE/RADIO FIRM (SELF-EMPLOYED).

1963: UNITED MALAYAN INSURANCE CO.

7. PRODUCT CATEGORIES OF PARTICULAR INTEREST IN U.S:

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PAGE 02 SINGAP 01521 150909Z

(A) PETROLEUM, INCLUDING REFINERIES, PETROCHEMICALS, AND OIL-

FIELD/OFFSHORE SUPPLY INDUSTRY.

(B) CONSTRUCTION MACHINERY AND HEAVY CAPITAL EQUIPMENT.

(C) SHIPBUILDING

(D) ELECTRONIC DATA PROCESSING AND AUTOMATED BUSINESS EQUIPMENT.

EMBASSY WOULD SUGGEST LOS ANGELES, PORTLAND, SEATTLE, HOUSTON, MILWAUKEE, AS POTENTIALLY USEFUL FIELD OFFICE VISITS.

8. POST JUSTIFICATION FOR NOMINATING:

MR. CHIA IS THE SENIOR FSL IN THE SECTION. OVER LAST THREE YEARS, THE COMMERCIAL SECTION HAS EMPLOYED THREE NEW COMMERCIAL SPECIALISTS. MR. CHIA HAS DEMONSTRATED LEADERSHIP AND TACT IN TRAINING AND DEVELOPING THREE NEW EMPLOYEES. HE HAS RISEN THROUGH THE RANKS BY HARD WORK, INTELLIGENCE, AND TAKING FULL ADVANTAGE OF OPPORTUNITIES FOR ON THE JOB TRAINING. MR. CHIA IS STILL A RELATIVELY YOUNG MAN, AND FSI TRAINING NOW WILL BENEFIT EMBASSY FOR MANY YEARS TO COME. MR. SYHIA IS IN POSITION WHERE HE MEETS MANY U.S. BUSINESSMEN IN COURSE OF HIS DUTIES, I.E., BOTH VISITORS AND REPRESENTATIVES OF OVER 400 U.S. FIRMS IN SINGAPORE. HIS FIRST-HAND ACQUAINTANCE WITH U.S. AND COMMERCE OFFICIALS WOULD CONTRIBUTE DIRECTLY TO THE EMBASSY'S COMMERCIAL PROGRAM. HE IS A HIGHLY PERSONABLE AND PRODUCTIVE MEMBER OF THE STAFF.  
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## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Review Comment:** n/a  
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Margaret P. Grafeld  
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**Review Transfer Date:**  
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**TAGS:** BEXP, SN  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006